

We Don't Expect Perfection. Only Potential.

Pre-middle market companies are at a critical spot in their development; entrepreneurial in spirit yet ready for a partner to help them chart their next path. That's been Prospect Partners' sweet spot for over two decades.

We seek out businesses that have what it takes: leadership in their particular industry plus management that's as ready to collaborate as we are. In fact, no one has more experience generating exceptional outcomes for pre-middle market companies than Prospect Partners.



25+

YEARS OF HISTORY

175+






TRANSACTIONS

55+

PLATFORMS BUILT

Our Recent Platform Activity.

We are actively pursuing add-on acquisitions for our most recent investments.

Portfolio Company	Add-On Acquisition Criteria
	Commercial roofing services businesses based in the Midwest
	Virtual reception and outsourced contact center businesses located in the U.S.
	Southeast-based managed technology and cybersecurity services providers serving SMBs
	Distribution / manufacturers rep organizations and service companies serving the commercial HVAC market
	Specialty transportation, logistics management, recycling, and disposal companies serving the utility markets

Team

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Criteria

EBITDA: \$3 million to \$10 million

Revenue: \$15 million to \$100 million

Control: Majority

Industries: Specialty Services, Niche Manufacturing, Distribution, Food and Consumer Products

Entrepreneur Support System

We work closely with management teams, seek collaboration and know trust must be earned every day. We bring a hands-on approach that is tailored for the challenges and opportunities facing small companies today.

- Accelerate Growth Initiatives and Develop Replicable Playbook
- Implement Robust Strategic Plans
- Guide Infrastructure Building and Improved Governance
- Augment Management Teams

Active Portfolio Companies



Wedgewood is a full-service provider of wedding and banquet services.

Temecula, CA



Bland is one of North Carolina's leading full-service providers of landscape design, installation, enhancement, and maintenance.

Apex, NC



QMI is a leading manufacturer of physical security and protection products for commercial and residential applications.

Itasca, IL



All Glass & Windows is a leading specialty distributor and installer of impact windows for remove & replace remodelers, home builders, and general contractors.

Sarasota, FL




ProClip is a leading value-added designer and distributor of mounting solutions for commercial and consumer electronic devices.

Madison, WI



Cyclonaire offers custom-engineered and manufactured pneumatic conveying systems for the transfer of dry bulk materials.

York, NE



Blackwood is a leading utility services provider offering specialty transportation, logistics, recycling and disposal services.

Bloomington, IN



Central States is a leading products and service provider for custom, highly engineered HVAC systems, primarily serving commercial end markets.

Ferdale, MI




Entech is a leading managed technology and cybersecurity services provider offering a full suite of IT solutions.

Fort Myers, FL



CCS is a leading provider of technology-enabled outsourced virtual receptionist and inbound communication customer service solutions.

Minnetonka, MN



Extera Building Solutions is a leading commercial exterior facilities services platform providing roofing, masonry, and a range of other services.

Walton Hills, OH

Realized Portfolio Companies

