

We Don't Expect Perfection. Only Potential.

Pre-middle market companies are at a critical spot in their development; entrepreneurial in spirit yet ready for a partner to help them chart their next path. That's been Prospect Partners' sweet spot for over two decades.

We seek out businesses that have what it takes: leadership in their particular industry plus management that's as ready to collaborate as we are. In fact, no one has more experience generating exceptional outcomes for pre-middle market companies than Prospect Partners.



25+ YEARS OF HISTORY **175+** TRANSACTIONS **55+** PLATFORMS BUILT **\$225M** FUND V

Target Platform Characteristics

Entrepreneurially Led / Founder-Owned	Aligned Incentives / Strong Rollover Opportunity
High Growth Potential Leveraging Existing Market Position	Value Creation Opportunity Through Entrepreneur Support System
Niche or Fragmented Markets with Strong Tailwinds	Growth by Consolidation

Current Sectors of Interest



Team

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Criteria

EBITDA: \$3 million to \$10 million

Revenue: \$15 million to \$100 million

Control: Majority

Industries: Specialty Services, Niche Manufacturing, Value-Added Distribution, Food & Beverage

Entrepreneur Support System

We work closely with management teams, seek collaboration and know trust must be earned every day. We bring a hands-on approach that is tailored for the challenges and opportunities facing small companies today.

- Accelerate Growth Initiatives and Develop Replicable Playbook
- Implement Robust Strategic Plans
- Guide Infrastructure Building and Improved Governance
- Augment Management Teams

Active Portfolio Companies

+



Wedgewood is a full-service provider of wedding and banquet services.

Temecula, CA

+



Bland is one of North Carolina's leading full-service providers of landscape design, installation, enhancement, and maintenance.

Apex, NC

+



QMi is a leading manufacturer of physical security and protection products for commercial and residential applications.

Itasca, IL


+



All Glass & Windows is a leading specialty distributor and installer of impact windows for remove & replace remodelers, home builders, and general contractors.

Sarasota, FL

+



ProClip is a leading value-added designer and distributor of mounting solutions for commercial and consumer electronic devices.

Madison, WI


+



Cyclonaire offers custom-engineered and manufactured pneumatic conveying systems for the transfer of dry bulk materials.

York, NE

+



Blackwood is a leading utility services provider offering specialty transportation, logistics, recycling and disposal services.

Bloomington, IN

+



Entech is a leading managed technology and cybersecurity services provider offering a full suite of IT solutions.

Fort Myers, FL


+



CCS is a leading provider of technology-enabled outsourced virtual receptionist and inbound communication customer service solutions.

Minnetonka, MN

+



Extera Building Solutions is a leading commercial exterior facilities services platform providing roofing, masonry, and a range of other services.

Walton Hills, OH

+ Actively Seeking Add-On Acquisitions

Realized Portfolio Companies









